

# Professional Profile



## WILLIAM A. BRENNAN, III

Vice President  
Industrial Services



### CLIENT RELATIONSHIPS

- Con Agra
- Deacero, SA DE C.V.
- Horton Fan Systems
- Tire Centers, LLC
- OLIN Corporation
- C.H. Ellis Company
- Citizens Gas & Coke
- Invensys
- La Gasse Brothers, Inc.
- Industrial Coating Svc., Inc.
- BAA Indianapolis
- MacSteel Service Centers USA, Inc.
- Rolls Royce Corporation
- Boral Bricks, Inc
- Kellen Crescent
- Indiana Convention Center & RCA Dome
- GEO E. Fern Company
- US Turbo
- Lehman Brothers
- Smurfit Stone
- UPM-Kymmene North America

### COMMUNITY ACTIVITIES

- Boy Scout Troop Leader
- Sons of the American Legion, Member

### CAREER SUMMARY

Bill Brennan entered the real estate industry in 1973, spending the first six years in the leasing and property management of office, medical office, garage decks and neighborhood retail centers. In 1979, he joined the family commercial real estate business to focus on commercial real estate brokerage. During the early 1980's, Bill concentrated on tenant representation while gravitating to industrial brokerage. Since 1991, he has concentrated on the industrial brokerage exclusively.

### EXPERIENCE

- 1997 – Present: Grubb & Ellis | Harding Dahm & Company  
Vice President  
Industrial Specialist
- 1995 – 1997: Acorn Group  
Industrial Brokerage
- 1979 – 1995: W. A. Brennan, Inc.  
Commercial and Industrial Brokerage
- 1973 – 1979: Hokanson & Brennan, Inc.  
Leasing Agent & Property Manager

### VARIOUS REPRESENTATIONS

Property/Service	Client	Value
Bridgeport Brass Plant – Disposition	Olin Corporation	\$2,100,000
American Speed Assoc. – Disposition	ASA, Inc	\$1,950,000
Cleveland Steel Mill – Acquisition	Sigma Investment	\$8,000,000
Edgecomb Metals Service Centre – Disposition	Mac Steel USA	\$3,950,000
Hebrew National – Acquisition	George E. Fern Co.	\$1,100,000
Paul Harris Stores – Warehouse Disposition	Paul Harris Stores	\$3,900,000
Airwest Building III – Tenant Rep.	LaGasse Bros., Inc.	\$1,200,000
First Industrial – Tenant Rep	Hughes Supply Inc	\$780,000

### EDUCATION

- Indiana University School of Business

### PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Member, Indiana Commercial Board of Realtors
- Member, Metropolitan Indianapolis Board of Realtors
- Member, Indiana Board of Realtors
- National Association of Realtors
- Past President, Commercial Industrial Marketing Group
- Past Commissioner, Pan American Games X, Indianapolis
- Past Board Member, Metropolitan Indianapolis Board of Realtors
- Past Treasurer, Cathedral Arts
- Past President, Christamore House
- Past Treasurer, International Violin Competition of Indianapolis