

Professional Profile





CINDY HOSKINSON

Vice President
Retail Services

CAREER SUMMARY

Cindy Hoskinson started her career in real estate in the residential field as a property manager for a 734-unit apartment complex. While managing the complex for The Sexton Companies, she was able to increase occupancy by 35% while reducing delinquency by 50% within a twelve-month time frame. Cindy joined Coldwell Banker Commercial First as a Partner in 1997. While there, she was named CP Morgan's "Realtor of the Year" after selling over 80 new homes in eight months. Deciding to move into commercial Real Estate, Cindy joined The Swiss Group where she successfully leased a 50,000 square foot, third-generation shopping center from 47% occupancy to 100% within nine months. Cindy joined Grubb & Ellis | Harding Dahm & Company as a Retail Specialist, representing both Landlords and Tenants, in March of 2003 and has become an integral part of the Retail Team. In 2006, Cindy led production in the Retail Department with a total of 59 retail transactions and four investment transactions.

Recent transactions include: Ace Hardware, Regency Beauty Institute, Chase Bank, LA Fitness, Jackson Hewitt, Noble Roman's/Tuscano's, Famous Dave's Barbeque and general out parcel sales with Chelsea Property Group and Simon Property Group.

Cindy was recently recognized by CoStar and Real Estate Forum magazine with the   award for 2007. The award is given to the Top 10 individual retail brokers within the Indianapolis market.

EXPERIENCE

- 2003 – Present: Retail Services
Grubb & Ellis | Harding Dahm & Company
- 1999 – 2003: Senior Associate
The Swiss Group Commercial Properties
- 1997 – 1999: Partner
Coldwell Banker Commercial First
- 1996 – 1997: Senior Associate
KL Presnell Development
- 1995 – 1996: Partner
Management Resource Development
- 1992 – 1995: Assistant to President
Melody Communities, Inc.
- 1989 – 1992: Property Manager
The Sexton Companies

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CINDY HOSKINSON (CONTINUED)

EDUCATION

- Attended IUPUI in 1987 and 1998 studying Computer Programming and Paralegal Courses.
- Bill Miller School of Real Estate in 1990.

PROFESSIONAL AFFILIATIONS

- International Council of Shopping Centers (ICSC)