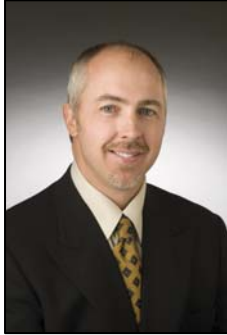


# Professional Profile



## JIM ABEL

Advisor

Retail Services

### CAREER SUMMARY

Jim brings eight years of real estate experience to his role as Advisor in the Retail Services Division. He specializes in tenant representation and the development and implementation of expansion strategies for retail clients seeking to expand their regional and national presence. His client roster features a variety of businesses including Aldi Supermarkets, Lenny's Subs, and Monical's Pizza.

Prior to joining Grubb & Ellis | Harding Dahm & Company, Jim was a Strategic Market Analyst and Land Acquisition Manager at Pulte Homes. During his tenure, he consulted Indiana Division and Great Lakes Area leadership on strategic operational issues via consumer, economic, and market specific research. Areas of focus included consumer segmentation, market and competitive intelligence analysis, supply and demand analysis, product/pricing acceptance analysis, and capital investment planning.

### EXPERIENCE

- 2008 – Present: Grubb & Ellis | Harding Dahm & Company  
Retail Advisor
- 2006 – 2008: Paragon Commercial Real Estate, LLC  
Retail Advisor
- 2003 – 2006: Pulte Homes  
Strategic Market Analyst
- 2000 – 2003: Sitehawk Retail Real Estate  
Retail Advisor

### EDUCATION

- Ball State University, Muncie, Indiana
- Licensed Real Estate Agent: State of Indiana

### PROFESSIONAL AFFILIATIONS

- Member – International Council of Shopping Centers (ICSC)
- Member – National Association of Realtors (NAR)
- Member – Indiana Commercial Board of Realtors (ICBR)