

Professional Profile



MIKE KENSILL

Vice President
Investment Services

CAREER SUMMARY

Mike has 25 years of experience in Commercial Real Estate in Central and Southern Indiana. He has been involved in sales, leasing and development of retail centers, apartments, industrial buildings and utilities.

Mike's partial list of clients served during his career includes Ivy Tech Community College, Monroe County Bank, AT&T, Blockbuster Video, Bloomington National Bank, Lee & Urbahns, Co., Indiana BancShares, Westinghouse Corporation, Mitsubishi Electronics, Indiana Bell, Hooks Drugs, and HH Gregg.

EXPERIENCE

- 2009 - Present: Grubb & Ellis | Harding Dahm & Company, Inc.
Advisor, Investment Services Division
- 2007 - 2008: Associate Broker, Leading Edge Commercial Real Estate
- 2004 - 2006: Operated owned residential and commercial rental properties
- 1996 - 2004: Brokerage services for and a Member of Newland Resources, LLC developer of Royal Run Subdivision in Zionsville, Plainfield Park, LLC, Plainfield, Boone County Utilities, LLC, and Woodcreek Farms Subdivision, Avon.
- 1987 - 1994: Construction, ownership and sales of apartment buildings, duplexes, distribution/warehouse facilities, commercial buildings, and a mobile home park.
- 1990 - 1992: Broker/Owner of Commercial Properties, Bloomington
- 1980 - 1992: Member Bloomington Board of Realtors, Associate Broker, Owens Bryan & Reed Realtors, Rookie of the Year, Top Producer, National Association of Realtors Honor Society, CCIM Candidate.

EDUCATION

- Purdue University, Bachelor of Science

Professional Profile



MIKE KENSILL *(CONTINUED)*

PROFESSIONAL SPECIALIZATIONS

- Owner/Tenant Representation Services
- Client Acquisitions and Dispositions
- Development and Acreage Services