

Professional Profile



SCOT A. COURTNEY

President


Director of Retail Services

CAREER SUMMARY

Scot has successfully completed over 600 sale, lease, or advisory transactions since joining Grubb & Ellis | Harding Dahm & Company in 1995. Scot is the President of the Company, a principal, and guides the retail division. Scot specializes in retail tenant representation, site acquisition, shopping center leasing, shopping center development consulting, shopping center leasing, and retail property sales throughout Central Indiana.

A sampling of Scot's clients includes:

Huntington Bank, British Petroleum, Famous Dave's Barbeque, Gordon Biersch, Sprint PCS, Culver's, Duke Realty Group, McKinley, Coastal Equities, Schoolcraft Development, Ever Bank (Special Assets Division), McCardwell, Inc., and Central Indiana Properties

Scot was recognized by CoStar and Real Estate Forum magazine with the  **POWER BROKER** award for 2006 & 2007. The award is given annually to the Top 10 individual retail brokers within the Indianapolis market.

EDUCATION

- Bachelor of Science, Business Administration (Cum Laude)
- Urban Planning & Development Minor
- Honors College Degree
- Ball State University, Muncie, Indiana
- Licensed Real Estate Agent: State of Indiana

PROFESSIONAL AFFILIATIONS

- International Council of Shopping Centers (ICSC)
- Metropolitan Indianapolis Board of Realtors (MIBOR)
- Indiana Association of Realtors (IAR)
- Grubb & Ellis Retail Council Member
- Beta Gamma Sigma (BGS)
- Certified Commercial Investment Member (CCIM) (Candidate)

Professional Profile



SCOT A. COURTNEY (CONTINUED)

COMMUNITY ACTIVITIES

- Mayor's Inner City Retail Advisory Committee, City of Indianapolis
- Miller College of Business Recruitment Campaign, Ball State University
- Guest Lecturer, Marketing 431 Retailing Strategies & Trade Area Analytics, Ball State University