



SPERO G. PULOS

Principal/Director of Corporate & Office Services

CAREER SUMMARY

Spero Pulos has more than 15 years experience in advisory services of commercial real estate, specializing in office, industrial and corporate accounts. He also has an additional background in management of commercial and residential properties.

EXPERIENCE

- 1989 – Present: Grubb & Ellis|Harding Dahm & Company, Indianapolis, Inc.
Principal
Executive Vice President
Office Sales Leasing Director
Corporate Services Director
- 1993 – Present: Pulos Partnership Properties
Principal
- 1998 – Present: Central Property Management
Alliance Contract Services
Principal
- 1988 – 1989: Indiana University Foundation
Development Director/ Marketing Director
- 1986 – 1989: Indiana University Student Foundation
Director/Advisor

EDUCATION

- BS in Marketing – Indiana University 1986 Bloomington, IN
- Real Estate Certification (Brokers License) Indiana University Bloomington, IN
- C.R.E.S.T. – Corporate Real Estate Services Training 1998 Chicago, IL
- Fellow of R.E.A.L. – Real Estate Academy of Leadership 1998 Indianapolis, IN





SPERO G. PULOS (CONTINUED)

PROFESSIONAL AFFILIATIONS

- Member – National Association of Realtors
- Member – Indiana Commercial Board of Realtors
- Member – Indiana Association of Realtors
- Member – Metropolitan Indianapolis Board of Realtors
- Member – Sourcelink Business Resources
- Member – Commercial Industrial Marketing Group
- Member – Young Entrepreneurs Organization (YEO)
- Member – National Association of Institutional Development
- Chairperson Professional Practices and Ethics Committee/ICBR

COMMUNITY ACTIVITIES

- Official – Track Athletic Congress
- Member – Second Presbyterian Church
- Committee Chair – 500 Festival Kids Day/Rookie Run Committee
- Director – I.U. Student Foundation Board of Associates
- Coach – Fishers Youth Soccer League
- Former Member – Holy Trinity Greek Orthodox Church
- Former Board Member – Beta Theta Pi Fraternity Corporation

CAREER ACHIEVEMENTS

- 2002 – IBJ Who's Who in Commercial Real Estate
- 2001 – Transitioning the company from NAI to Grubb & Ellis
- 2000 – Chairperson of the Midwest Office Council
- 1998 – President of the Commercial Industrial Marketing Group
- 1998 – Who's Who in the Midwest
- 1997 – Duke Realty Masters Club
- 1996 – Duke Realty Masters Club
- 1994 – Heitmann Properties Dealmaker of the Year

Professional Profile



SPERO G. PULOS (CONTINUED)

- 1993 – NAI Chairman's Award
- 1991 – Present – Helping to guide a company that has shown consistent (15-30%) growth annually
- 1990 – Became a company principal and acquired the Indianapolis office from its Ft. Wayne founding partners
- 1989 – Joined Harding Dahm & Company as an associate advisor
- 1988 – Responsible for the creation of IU fund raising via class campaigns for Endowed Professorships.
- 1988 – While advising the IU Student Foundation founded the 1st Women's Little 500 Bike Race