

# Professional Profile



## STEVE BEALS

Senior Advisor  
Industrial Services

### CAREER SUMMARY

Steve joined Grubb & Ellis | Harding Dahm & Company in 2009. Prior to joining Grubb & Ellis, Steve worked as the Vice President of Brokerage Services at Echelon Realty Advisors, and New Boston Citimark. While at New Boston Citimark Steve was responsible for the leasing and marketing of an office and industrial portfolio in excess of 2 million square feet. In addition, Steve was responsible for identifying and qualifying acquisition opportunities, third party property management, construction and joint venture opportunities. Steve began his career in 1994 at CB Richard Ellis, Inc. as an industrial real estate broker. While at CB Steve was involved with the leasing and sale of industrial property, landlord representation and tenant representation.

Steve has completed in excess of 300 transactions during his career and has worked with companies such as Ford Motor Credit Company, AXA Advisors, Health Care Excel, Inc., Indiana Oral & Maxillofacial Surgery, Calumet Lubricants, Suburban Health Organization, Inc., F.C. Tucker Company, Inc., AMLI Residential, Flagstar Bank, Centex Homes, The Prudential Insurance Company of America, Kindred Nursing Centers of Indy, Inc., The Mattress Firm, Bicycle Garage of Indy, Inc., Overhead Door Company, York International, Johnson and Johnson and Hillenbrand Industries.

Steve is an Indianapolis native and Chairman of the board for the Indianapolis Institute of Families. The institute is a non-profit company that is dedicated to the rights of children and adults to develop, live, learn, work, play and worship in an emotionally and physically healthy environment. In 2005 Steve received the CoStar Power Broker of the Year award. This award is presented to the Indianapolis, IN real estate professional that completed the largest volume of office lease transactions for the year.

### EXPERIENCE

- 2009 – Present: Grubb & Ellis | Harding Dahm & Company  
Senior Advisor, Industrial Services Division
- 2007 – 2008: Echelon Realty Advisors  
Vice President of Brokerage Services
- 1998 – 2007: New Boston Citimark  
Senior Leasing Associate/Director of Business Development
- 1994 – 1998: CB Richard Ellis, Inc.  
Industrial Specialist

### EDUCATION

- BS in Business; Double Major in Real Estate & Finance – Indiana University at Indianapolis, IN 1994

### PROFESSIONAL AFFILIATIONS

- Indianapolis Institute for Families, Chairman of the Board